



Thank you

Since 2004, Iraq and Afghanistan Veterans of America (IAVA) has provided services to more post-9/11 veterans than any other veterans organizations in the country.

What started in my small studio apartment has grown into a dynamic nationwide movement that has helped nearly 850,000 veterans find jobs, go to college, overcome Department of Veteran Affairs bureaucracy, and access quality mental health care. IAVA has also become the leading advocate for its community. The organization has pioneered historic changes, like the Post-9/11 G.I. Bill, VA funding reforms, the VOW to Hire Heroes Act, and more.

At the same time—and perhaps more importantly— IAVA has helped veterans connect with each other and show the world that they are not damaged problems, they are solutions rising.

We would not be able to carry out any of our work without the continued support of donors like you. As you read this annual report, I hope you will take great pride in the many accomplishments that your contributions have made possible.

On behalf of everyone at IAVA—as well as the hundreds of thousands of Iraq and Afghanistan veterans who look to us for support—thank you for your ongoing commitment to IAVA's work.

Sincerely,

Paul Rieckhoff Founder, CEO and Iraq Vet





IAVA By the Numbers

EDUCATION

824 VETERANS RECEIVED ONE-ON-ONE SUPPORT ON THEIR EDUCATION QUESTIONS



OVER 300,000 UNIQUE PAGE VIEWS OF OUR NEW GI BILL CALCULATOR



185
REFERRALS
TO LEGAL
ASSITANCE

373
REFERRALS FOR EMPLOYMENT SUPPORT



589
REFERRALS
FOR
EDUCATION



RRRP

927 VETERANS
& FAMILY MEMBERS SERVED THROUGH
2,042 REFERRALS
TO QUALITY RESOURCES, RESULTING IN AT LEAST
495 BENEFITS RECEIVED



240
REFERRALS
FOR
FINANCIAL
ASSITANCE

EMPLOYMENT

941 VETS USED OUR CAREER

PATHFINDER ONLINE
EMPLOYMENT TOOL,
WITH SKILLS TRANSLATOR,
RESUME BUILDER, AND
JOBS BOARD

10 VETS

PARTICIPATED IN THE
HARVARD BUSINESS
SCHOOL-AFFILIATED
ACCELERATED
BUSINESS IMMERSION
PROGRAM,
FULLBRIDGE



95 VETS

BENEFITED FROM ONE-ON-ONE COACHING AND EXPOSURE TO TOP COMPANIES, INCLUDING CAA, PIMCO, GOOGLE, LINKEDIN, NYSE, FOOTLOCKER, AND ADWEEK



The Largest Post-9/11 Veteran Membership in the Country

During 2013, IAVA's membership grew to 164,496 veteran members from every state in the country.

By becoming a member of IAVA, veterans not only gain access to an array of services that can help ease their transition to civilian life, they also join a supportive peer community that reminds them they are never alone.



IAVA's Transformational Programs

For many post-9/11 veterans, the transition from military to civilian life is fraught with challenges—including a struggle to find employment, difficulty navigating the complex bureaucracies necessary to obtain health care and other benefits earned through their service, and mental health issues such as Post Traumatic Stress Disorder (PTSD) and Traumatic Brain Injury (TBI). IAVA is dedicated to helping veterans overcome these challenges through direct assistance

programs and a strong peer community.



IAVA's Rapid Response Referral Program (RRRP) provides veterans with individualized support from a team of highly qualified social workers. RRRP's goal is to help veterans overcome barriers to their successful transition into civilian life.

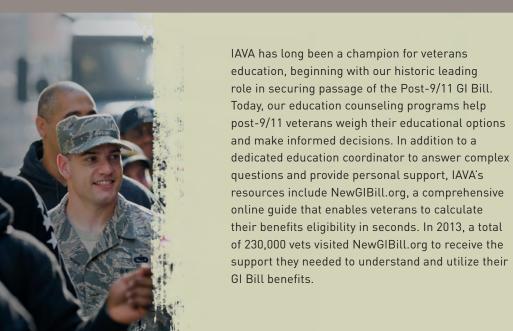
Veterans in need of help can reach RRRP online, over the phone or in person at IAVA events. During a personalized intake process, a case manager assesses each client's unique needs and then makes appropriate referrals to resource providers and benefits in areas such as mental health, employment, education, housing and legal assistance. In 2013, RRRP connected more than 1,200 veterans to best-in-class local resources and offered members the ability to build a nationwide community with Community of Veterans, the first ever social networking platform engineered specifically for veterans.



"IAVA HELPED ME IDENTIFY THE NEXT STEP FORWARD IN ACHIEVING MY LIFE VISION. THE INFORMATION I RECEIVED ABOUT THE POST 9/11 G.I. BILL WAS VITAL IN MAKING MY DECISION."

Max Pennington Marine Veteran, IAVA Member

World Class Education Counseling Programs



IAVA is the national leader in connecting Iraq and Afghanistan veterans with mental health resources across the country. Our services in this area include Community of Veterans (COV), an online mental health support network. COV provides a safe space for veterans to discuss mental health issues and access resources that can help. In 2013, COV's membership grew to more than 27,000 veterans. IAVA also enrolled more than 1.000 veterans in Vets Prevail. an online program to bring cognitive behavior therapy to veterans.

"YOU ARE NOT ALONE. THERE ARE TONS OF VETERANS
JUST LIKE YOU GOING THROUGH THE SAME THING. EVEN
THOUGH WE MIGHT BE THOUSANDS OF MILES APART, WE
STILL HAVE THAT BOND, THAT CONNECTION."

Brian Maloney, Marine Veteran, COV Member

logistical support for all attendees. IAVA sourced veterans in 14 cities through 16 events, ensuring that they were prepped for success.

Standalone Employment Programs

In 2013, among other activities, IAVA provided access to over 300 veterans to participate in a Google-sponsored resume workshop, and provided

"THE INDIVIDUALIZED ONE-ON-ONE MENTORING WAS PRICELESS. I'D NEVER HEARD OF A RESUME WORKSHOP WHERE EVERYONE HAD THEIR OWN MENTOR FOR THE ENTIRE DAY."

IAVA Member and Google Resume Workshop Participant

The Leader in Post-9/11 Veteran Community Events

Each year, IAVA holds hundreds of events across the country called VetTogethers that work to connect veterans and their supporters. These events help eliminate the feelings of isolation experienced by many returning vets and enable IAVA to connect them with our other programs in the areas of employment, education and health. In 2013, these events engaged 8,000 people across the country. IAVA also maintains the Rucksack, an online rewards program that offers vets access to exclusive tickets and giveaways in their local communities. In 2013, 7,200 veterans benefitted from reward opportunities offered through the Rucksack, ranging from ball games to ballet performances.



Navy Veteran & IAVA Member

Advocacy

IAVA prides itself on serving as the voice for Iraq and Afghanistan

Veterans—both in Washington and throughout the country. Our non-partisan advocacy work, led by veterans, ensures that vets and their families are supported and have access to the services they need. IAVA also works hard to educate policymakers and the general public about veterans' issues and to urge supporters to take action. Advocacy spearheaded by IAVA for issues regarding education, employment, and health care resulted in the passage of the Vow to Hire Heroes Act and the Post-9/11 GI Bill.







America has made a long-standing commitment to its veterans to compensate them for injuries and illnesses sustained as a result of their service. From 2009 to 2013, however, the number of backlogged disability claims nearly tripled—to a high of more than 600,000 claims pending for longer than 125 days. IAVA decided it was time to act. and made ending the V.A. backlog the focus of our 2013 Storm the Hill campaign. We brought 28 veterans to Washington to educate policymakers about this critical issue—and ultimately convinced

a bipartisan group of 67 senators and 165 House members to sign a joint letter demanding action from the White House on the backlog. Spurred in part by IAVA's efforts to draw attention to this crisis, the VA implemented concrete reforms, reduced the backlog by more than 36% by December of 2013, and set a goal of ending the claims backlog by 2015. While we are pleased with this progress, there is still work to be done and IAVA will continue its efforts until all veterans have timely access to the benefits they require.

The Government Shutdown

As the shutdown of the U.S. government began in October 2013, IAVA acted quickly to support the veterans' community during this difficult period, which included VA furloughs, suspended services for veterans, and confusion about if and when disability and GI Bill benefits would be paid. IAVA testified before the House Committee on Veterans Affairs about the shutdown's damaging effects on veterans and troops and joined 32 other veterans' and military organizations to organize a rally to call on the government to resolve the shutdown. IAVA also launched a dedicated webpage to address veterans' questions about how the shutdown would affect them.



Combating Military Sexual Assault and Trauma (MST)



IAVA has long been a leader in advocating for reforms to the military justice system that will protect victims of military sexual assault, as well as prevent future assaults. In 2013, we successfully fought to include 13 amendments in the 2014 National Defense Authorization Act that will improve victims' rights, strengthen prevention efforts, and protect whistleblowers. Much more work remains to be done, and IAVA's goals include improving protections for those reporting an assault, building public awareness and engagement on this issue, and working with experts in the field to develop new reforms.

Awareness

During 2013, IAVA broke new ground in our national and local media relationships,

educated policymakers and the public about veterans' issues, and strengthened ties with our members and supporters. Throughout the year, IAVA members and staff were featured repeatedly on television and in the nation's top newspapers and news services. From Fox News to NPR to the Washington Post, IAVA got the word out on the most important issues facing our community. We estimate that this coverage resulted in more than 3 billion media impressions.



IAVA Finances

IAVA is proud of our track record of making a huge impact with limited resources—and of making every dime count. No veterans' group does more with less. IAVA has repeatedly been awarded four stars—the highest ranking—from Charity Navigator.

Total In-kind	(non-cash)	contributions:
---------------	------------	----------------

Donated Brand Development (Landor Associates)	21,165
Donated Member Experiences (CAA)	3,597
Donated Member Experiences (Katten Muchin Rosenman	, LLP) 840
Donated Member Experiences (Miller High Life)	318,926
Donated Member Experiences (Stillwell Partners)	10,000
Donated Office Space (Y&R)	254,750
Donated Promotional Services (GORUCK)	36,800
Donated Promotional Services (Razorfish)	401,170
Donated Promotional Services (Swirl)	1,860,000
Donated PSA Media (Advertising Council)	4,533,261
Donated Travel (Southwest Airlines)	80,000
Donated Video Production (Individuals)	16,195
Total In-Kind:	7,536,704

Revenue

Total	6,316,547
Earned Income	22,836
In Kind*	413,363
Special Events	1,288,115
Corporate	1,340,816
Individual	1,615,184
Foundation	1,636,233

Revenue



- Foundation
- Individual
- Corporate
- Special Events
- In-Kind*

Expense

Total	6,390,921
Fundraising	963,030
Management and General	636,242
Program Services	4,791,649

Expense



- Program Services
- Management and General
- Fundraising

Expense by Program

Total	4,791,649
Other	80,000
Advocacy	825,296
Awareness	1,106,336
Community	1,071,846
Education	305,405
Employment	382,188
Health	465,214
RRRP	555,364

Expense by Program



- RRRP
- HealthEmployment
- Education
- Community
- Awareness
- Advocacy
- Other

^{*}Non-cash donations recognized by the IRS only

IAVA Supporters

IAVA is grateful to all the individuals, foundations and corporations who support our mission.

\$100,000 +

Estate of Maurice P. Bertino Combined Federal Campaign Joan Ganz Cooney eBav Estate of Christine Hauser Hewlett-Packard Jim Hirshmann B. Wayne Hughes, Jr. Infinite Hero Foundation MillerCoors New York State Health Foundation QuickChek Resnick Family Foundation Robin Hood Foundation Charles and Helen Schwah Foundation Western Asset Management Company Charitable Foundation

\$50,000 - \$99,999

Anonymous Roger Altman Annenberg Foundation Kabam, Inc Kixeye, Inc. John S. and James L. Knight Las Ve Foundation The Sa The Leon Lowenstein Foundation, Inc. Craig N Rachel Maddow & Susan

Mikula New York City Veterans Fund

Newman's Own Foundation Qwest Communications International Inc. (Now

CenturyLink) Sheetz

Jon Stewart

Turner Broadcasting System, Inc.

Henry van Ameringen H. van Ameringen Foundation

\$25,000 - \$49,999

The Blackstone Group, LP.
The Bodman Foundation
Causemedia Group
Citigroup Inc
Coatue Foundation
Sean Coffey
Bill Cowher
Development Specialists, Inc.
Philip D. Green

Las Vegas Sands Corp
The Sallie Mae Fund
The Marcus Foundation, Inc.
Craig Newmark
Michael Reese Health Trust
Rogue Fitness
Rosenthal Family Foundation
Select Equity Group Foundation

\$15,999 - \$24,999

Anonymous (2)

2U

American Express Philanthropy Centre Partners Management LLC

Bristol-Myers Squibb Company
The Leo S. & Emogene Burton

Case Foundation

Robert Cohn GovX

Harley-Davidson

HB0

Hunt Alternatives Fund

John Hancock Life Insurance Company

JPMorgan Chase & Co Legg Mason & Co., LLC

Brad Lemons Foundation

Morgan Stanley NBCUniversal Inc NYSE Furonext Oaklev Razorfish The Scoob Trust Foundation Serving California The Streisand Foundation Bill Toyell **UBS Financial Services** USAA

\$10.000 - \$14.999

Wells Fargo Bank

Academy of Country Music Lifting Lives Colin & Laura Baden Daniel Bernstein Elizabeth Buck James R. Burroughs Family Foundation Colbert Family Fund CoreMedia Corp Scott Feldmayer

The Catherine Manley Gaylord

Foundation

Ron Katz

Estate of Geoffrev Kuhn Lear Family Foundation Lockheed Martin Foundation George Loening Masco Corporation Founation The McGrath Abrams Family Foundation Military.Com Natori Oracle Deborah Roberts Herbert Siegel Robert Smith The Somers Family & Team Daniel USO

\$5,000 - \$9,999

Anonymous (2) Herbert Allen Foundation Shai Bandner Dick Beattie

Irwin Belk Educational Foundation, Inc.

Todd Christie Adam Clampitt CP3 Foundation Victoria de Rothschild Deutsche Bank Americas Foundation Abigail Disney

Timothy Disney

Edwardsville Community Unit District 7 Schools

Gap Inc.

Mark Grossklag Heard the World Fund

John Hollway & Jami McKeon Johnson Family Foundation

Ken Kamins

Bruce Klatsky Charles Masters Edward S. Moore Family Foundation, Inc.

0.A.R.

Sandy Ogg Julie OKeefe

Pharmaceutical Research and Manufacturers of America

John Pitale

The Powers Foundation, Inc.

Michael Razny

RIC-MAN International, Inc.

Ride For Dime

The Rosenthal Family

Foundation & Nancy Stephens, Rick Rosenthal, David Wolf, & Jamie Rosenthal Wolf

Richard Salomon Phillip Schuman

Theodore Segal

Texas Roadhouse

Laurie M. Tisch Illumination Fund

Andv Walter

Kellev Willitts

\$2,500 - \$4,999

Anonymous

Access Midstream Christopher Allen

Barbaricum

Building Owners and Managers Association International

David Conover

Creative Artists Agency

Laurie David

Disabled American Veterans

Quinn & Andrea Fionda Fox Rothschild LLP

Les & Judith Gelb

Terry Gin

Daniel Hayes

Marc Hildebrand Interpublic Group of Companies,

The Sy & Felicia Jacobs Charifable Fund

Kohlberg Kravis Roberts & Co. L.P.

David & Mary Jane Konstantin Laura Landro

Toni C. Lichstein

Earle Mack

Penny Harvest from Meikleiohn Elementary School

John D. Rockefeller, IV

Owen Shaw

Trevor Sheehan

The Michael T. Sherman Foundation

Kenneth H. Sonnenfeld St. John's University

Swinging Heroes Foundation

David Tannenhaum VWG Wealth Management

Sat. Rvan J. Wilmot

IAVA Leadership

IAVA's work is guided by a diverse Board of Directors and a seasoned team of senior staff members. The many contributions made by these individuals every day further IAVA's mission, and we are grateful for their dedication and leadership.



IAVA Board of Directors

Senior Staff

Paul Rieckhoff Founder and CEO

Jim Hirschmann Chairman

President & CEO Western Asset Management Company

Les Gelb Vice Chairman

President Emeritus The Council on Foreign Relations

Roseanne Haggerty Treasurer

President, Community Solutions

Ed Vick Chairman Emeritus

Former CEO, Young & Rubican

Greg D'Alba

President, CNN News Networks & Turner Digital Ad Sales and Marketing

Bill Cowher

Former NFL Coach Studio Analyst on the NFL Today on CBS

Michael Leven

President & COO Las Vegas Sands Corp.

Yannick Marchal

Foreign Exchange Derivatives, Deutsche Bank

Craig Newmark

Founder & Customer Service Representative, Craigslist.org

Paul Rieckhoff

Chief Executive Officer

Derek Bennett

Chief of Staff

Devon Collins

Chief Operations Officer

Tom Tarantino

Chief Policy Officer

Dana Morrissey

Chief Engagement Officer

Jessica Shearer

Chief Program Officer

Linda Giammona Mary Hastings Chief Development Officers